



The new Costs Masterclass from Burcher Jennings

Successful costs management is critical in modern legal practice. Major upheavals in the last two decades have added to the challenge, from the 1999 Civil Procedure Rules to the 2013 Jackson reforms, which introduced unprecedented changes in litigation funding, costs management and recovery.

Today's costs landscape remains unsettled with many new challenges to consider – the Jackson review of fixed recoverable costs and the new Bill of Costs being just two of the most recent. The tension between access to justice, meeting client's expectations and making a reasonable profit will only increase.

Introducing: the new Costs Masterclass from Burcher Jennings

What? Burcher Jennings' Costs Masterclass is a comprehensive toolkit for firms looking to manage both the current and future challenges faced by the industry. Designed to illuminate costs management, it covers basic principles, as well as more complex technical costs and case management issues.

Why? As market leaders in costs, pricing, as well as law firm and litigation funding, Burcher Jennings is uniquely positioned to deliver this focused, insightful training that firms can use to engineer profitability and success.

Who? The Masterclass is led by Richard Allen, a costs pioneer with over 30 years' experience and one of the first professionals to be awarded Costs Lawyer status. As one of a small group of Costs Lawyers who also made partner in private practice, he understands the challenges firms face and has translated his exceptional depth of expertise into a practical and insightful Masterclass with tangible takeaways.

The Masterclass

The Masterclass can be tailored to time available, either a two hour intensive masterclass (£395) or a fully interactive half day session (£745). Both cover:

- Indemnity Principle and retainers
- Getting the funding right
- Between the parties costs orders
- Hourly rates, proportionality & maximising costs
- Time recording and case management
- Payments on account and maintaining cashflow
- Budgeting, J-Codes and costs management
- Part 36 offers / Costs at hearings, trial and interest on costs
- Assessment of costs, the new format Bill of Costs & Mediation
- Fixed costs and a new approach to your business model
- Pricing your work

Each module looks at the current law/position – offering a 'how to' guide to practical application, identifying challenges and exploring tactics, strategies, bespoke and out of the box thinking to make the current costs regime (and future incarnations) work for your practice.

The extended half day session includes a more thorough interactive exploration of the issues, with specific advice and tips for your own practice, and a more detailed look at the new Bill of Costs.

Each Masterclass can be held at your office or other convenient location you arrange and there is no limit on the delegates attending, although to obtain maximum benefit, we recommend no more than 20.

**The new Burcher Jennings Costs Masterclass opens the door to ongoing costs competency.
There are few, if any, Costs Masterclasses as comprehensive and well-tailored as this one.**

Book now. Lisa Hazell, Head of Client Services, Telephone: 07739 632787 or email: lisa.hazell@burcherjennings.com

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